



GO! AFRICA



OUR PURPOSE: ENERGISING COMMUNITIES



**DELIVER
QUALITY
SERVICES**



**SAFELY &
RELIABLY**



**WHEREVER OUR
CUSTOMERS
NEED THEM**



OUR BUSINESS

WE ARE AN ENERGY SALES AND MARKETING COMPANY

What do we do?

Part of the Trafigura Group, Puma Energy is a global energy business which safely provides energy across six continents.

Our downstream businesses include: fuels, aviation, lubricants and bitumen.

- 1 Refinery
- 2 Bunkering
- 3 Storage
- 4 Commercial Supply
- 5 B2B & Wholesale
- 6 Lubricants
- 7 Aviation
- 8 LPG & Natural Gas
- 9 Retail & Non-Fuel Retail
- 10 Solar
- 11 Bitumen



OUR PRESENCE IN AFRICA



Where we operate

- | | |
|----------|--------------|
| Benin | Mozambique |
| Botswana | Namibia |
| Congo | Senegal |
| Ethiopia | South Africa |
| Eswatini | Tanzania |
| Ghana | Uganda |
| Lesotho | Zambia |
| Malawi | Zimbabwe |

Customers Served

90+
Mines and Mining
Companies

120+
Construction
Companies

200+
Industrial and
Manufacturing
Companies

110+
Agriculture and
Forestry
companies

16

Countries

707

Service
Stations

446

Stores &
QSRs

96

Airports Served

54

Terminals
(107 km³)

30

LPG Volumes
(KM³)

100+

Solarized Sites
(#)

WHAT MAKES US STAND OUT



Customer-Centricity

Tailored Solutions for Complex Needs,
Anytime, Anywhere



Prioritizing Safety

Safety remains at the heart of how we
do business



Compliance

Knowledge and application of local
regulations and operating within it



People

Keeping people and their growth at the
core of our operations



Flexible Financing

Offering solutions with minimum to no
upfront costs

OUR PRODUCT & SERVICE OFFERING

Fuels



- Diverse Range of Premium Fuels
- Comprehensive Terminal-to-Tank Services
- Supply Chain Audits: Evaluating Truck Compartments, Onsite Storage, and Dispensing Equipment
- Tailored and Flexible Logistics Solutions

Lubricants



- OEM-Compliant Lubricant Range
- Total Fluid Management (TFM) Audits & Advisory: Conducting Root-Cause Analysis to Drive Improvements and Uncover Cost-Saving Opportunities
- Dedicated In-House Technical Support
- Comprehensive Training Programs for Customers



OUR PRODUCT & SERVICE OFFERING

Future Energies



- Comprehensive Energy Solutions: LPG, Natural Gas, Biofuels, Solar with Battery Storage, Carbon Offsets, and Hybrid Systems
- Energy Audits with Cost-Saving Recommendations
- Flexible Funding Models, Including Build-Operate-Transfer (BOT) Contracts

Technology



Seamless Technology for Your Convenience:

- **Puma Energy Portal:** Real-time digital interaction for placing orders, tracking accounts, and making effortless payments.
- **Puma Fleet Program:** A web and mobile-based fuel management system with on-route and home-base refueling, multiple payment methods, and cross-border functionality across Puma markets.



FUELS

TAILORED SOLUTIONS FOR BUSINESS CUSTOMERS

Security of Supply



Through our extensive storage network, efficient multi-delivery options and backed by Trafigura

Product Quality



That meets all international and local regulations and technical specifications

Transparent Pricing Solutions



Various pricing formats, tailored to individual customers' needs

Flexible Logistics



A large fleet of tankers, providing versatile delivery options to all locations

Digital Connectivity



Enabling our customers to connect with us using dedicated real time platforms

End-to-End Support



Dedicated sales team, technical support, Total Fluid Management (TFM), and specialised training to assist with our customer's efficiency



LUBRICANTS

PUMA LUBRICANTS PRODUCT RECOGNITION



 900
Unique Products

 Most stringent
approvals

Strictly adhere to the formulations as provided by the technology partners

Ensures that specifications are really met and are backed up by documented tests and procedures.

Ensures Original Equipment Manufacturers (OEM) product approvals are backed up and supported by the technology partner.

Puma lubricants are officially approved by major OEM's.

Approval documents are available on request.



FUTURE ENERGIES



Your Needs			Our Low-Carbon Energy Solutions		
Point of Consumption	Current Energy	Use	Solar (including BEES)	Carbon Offsets (Bundled with classical fuels)	Diesel to LPG / Natural Gas
Offices	Electricity	Lighting Power for appliances	✓		
Fixed Production Plants	Fuels	Power for fixed production equipment		✓	✓
	Electricity		✓		
Heavy Duty Equipment (mobile)	Fuels	Energy for mobility of heavy-duty equipment		✓	✓
Power Generation Stations	Fuels	Produce electricity for purposes above	✓	✓	✓



Financing

We remove barriers to access cleaner energy solutions by offering pay-as-you-go solutions and build-operate-transfer (BOT) contracts.



One-stop-shop

For Classic Fuels, Liquefied Petroleum Gas (LPG), Natural Gas, Biofuels, Solar, Gas-to-Power, and Hybrid solutions



Technology

Access to latest technology and monitoring tools for customers to monitor, manage and optimize their energy generation & needs

RURAL SERVICE STATIONS



Puma's rural service stations not only address the energy needs of customers by providing reliable fuel access, but they also help meet the broader energy demands of local communities, fostering growth and supporting sustainable development where our customers operate.

Features



Solar Powered Site



Modular-type station with facilities that are equivalent of a flagship site (Air, Water & Lubricant facilities)



Fuel tanks are self-bunded and aboveground



Option for Partnered Quick Service Restaurants

ENERGISING COMMUNITIES





THANK YOU

LET'S TALK

We want to help our customers and communities make the most of the transition to more secure, renewable and affordable energy.

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Energising
communities

